



Fernando Pavon

Export Director North America

As Export Director North America, of the world leading producer of world class organic wines, Fernando brings to life his passion for wine overseeing all aspects of Sales, Marketing, Production and Education Programs for North-American market to position sales and distribution of Emiliana wines.

Joined Emiliana Vineyards in 2004 as Hospitality & Tourism manager spending over three years on the Hospitality team, prior to Emiliana worked at multiple restaurant

and hotels in Chile, holding various positions and helping develop a strong appreciation for consumer understanding.

Fernando graduated from INACAP University, with a B.S. in Hospitality & Tourism, in 2007 received Sommeliers degree (level 3) from Escuela de Sommeliers de Chile, and is certified through the wine and spirits education trust (level 3), and is member of the International Sommeliers Association.

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